

Glossary

Abbreviations used in the report

EuroChem	EuroChem Mineral and Chemical Company, OJSC
bn	Billion
CBOT	Chicago Board of Trade
CIS	Commonwealth of Independent States
CSR	Corporate social responsibility
cwt	Hundredweight or centum weight
EBITDA	Earnings before interest, taxes, depreciation, and amortization
ERM	Environmental Resources Management
GRI	Global Reporting Initiative G3
HR	Human Resources
HSE	Health, safety and environment
HSE&Q	Health, safety, environment and quality
ISO	International Organization for Standardization
JORC	Australasian Joint Ore Reserves Committee
K+S	K+S Group
KPI(s)	Key performance indicator(s)
LTIR	Lost time incident rate
m	Million
MMT	Million metric tonnes
NGO	Non-governmental organization
p.a.	Per annum
PPP	Public-private partnership
RUB	Roubles
Russia	Russian Federation
US\$	US Dollars
DAP	Diammonium Phosphate
K	Potassium
K₂O	Potash
MAP	Monoammonium Phosphate
N	Nitrogen
NP	Nitrogen - phosphorus
NPK	Nitrogen - phosphorus - potassium
P	Phosphorous
P₂O₅	Phosphate